

# DONNELLY PENMAN & PARTNERS

INVESTMENT BANKING

## Beacon Investment Company has been Acquired by Telemus Capital Partners, LLC.

### Beacon Investment Company ("Beacon")

Beacon, founded in 1982, is an independent Registered Investment Advisor and Registered Broker Dealer that manages hundreds of millions of dollars on a fully discretionary basis. Beacon's clients include individuals and institutions such as foundations, corporations, endowments, trusts, charitable organizations and Taft-Hartley accounts. Beacon is headquartered in Ann Arbor, Michigan.

### Telemus Capital Partners, LLC ("Telemus")

Telemus is an investment boutique that provides comprehensive solutions to individual and small institutional investors. Through its four wholly owned subsidiaries Telemus offers financial advisory and management, investment consulting and brokerage, and investment management services. Telemus is headquartered in Southfield, Michigan.



### The Transaction

Beacon was acquired by Telemus in December 2006. Donnelly Penman & Partners acted as financial advisor to Beacon in connection with the transaction and assisted in the negotiations. Please contact **John Donnelly** at (313) 393-3054 for further information.

### Donnelly Penman & Partners

Donnelly Penman & Partners is one of the largest independently owned investment banking firms headquartered in the Midwest. We provide comprehensive advisory services to both public and private companies, including mergers and acquisitions, capital raising, due diligence, and general financial advisory services. In addition, we are a [FINRA](#) licensed broker dealer and member [SIPC](#).

Donnelly Penman & Partners is owned by the employees of the firm, who have participated in more than 225 transactions since the firm's inception in September 2000 and collectively have more than 85 years of investment banking experience.