



## Lake Michigan Credit Union to acquire Encore Bank

### The Transaction

On August 7, 2017, the Boards of Directors of Lake Michigan Credit Union (“LMCU”) and Encore Bank announced the execution of a definitive agreement by which LMCU will acquire Encore Bank. The combined entity will have approximately \$5.6 billion in assets, over \$9 billion in serviced mortgages, with 10 branches in Florida and 40 in Michigan.

The agreement was approved by the Board of Directors of each company. The acquisition is expected to be completed in the first quarter of 2018, subject to all required regulatory requirements and approvals and the fulfillment of all customary closing conditions.

Upon completion, this transaction will represent LMCU’s first acquisition of a bank and is the largest acquisition of a bank by a credit union in the country.

### Lake Michigan Credit Union

LMCU is a Michigan chartered credit union headquartered in Grand Rapids, Michigan. Founded in 1933, LMCU is the largest credit union in Michigan, and is one of the top performing credit unions in the country. With a staff of over 1,000, LMCU's assets exceed \$5.2 billion as of June 30, 2017. With over 360,000 members, LMCU has 44 branches, including 4 in Southwest Florida. LMCU provides a full-range of financial services, from high interest checking accounts (one named by Money magazine as the Best in America), to personal loans, mortgages, investments, and commercial banking.

### Encore Bank

Encore Bank is the banking subsidiary of Ovation Holdings, Inc., which was founded in 2010 and is headquartered in Naples, Florida. Encore Bank operates as a community focused bank with local decision making. As of June 30, 2017, Encore had approximately \$400 million in assets and operates 6 branches in Southwest Florida. Encore’s loan portfolio is balanced between consumer, commercial and commercial real estate and their client base consists of small and mid-sized businesses and their owners, professionals, real estate associations and retirees.

Donnelly Penman & Partners initiated the transaction, acted as a financial advisor to LMCU and assisted in the negotiations in connection with the transaction. Howard & Howard acted as legal counsel to LMCU. Please contact [John Donnelly](#) at (313) 393-3054, [Andrew Christians](#), CFA at (313) 393-3074, or [Greg Cunningham](#), at (313) 393-3070 for further information.

### Donnelly Penman & Partners

Donnelly Penman & Partners is one of the largest independently owned investment banking firms headquartered in the Midwest. We provide comprehensive advisory services to both public and private companies, including mergers and acquisitions, capital raising, due diligence, and general financial advisory services. In addition, we are a [FINRA](#) licensed broker dealer and member [SIPC](#).

Donnelly Penman & Partners is owned by the employees of the firm, who have successfully completed more than 295 transactions and advisory engagements since the firm's inception in September 2000. Its principals have more than 110 years of investment banking experience collectively.

August 2017



has agreed to acquire



*a Subsidiary of*

**Ovation Holdings, Inc.**

(Naples, FL)

Buy Side Advisory